

The following presentation was made available by AstraZeneca PLC during a conference call and webcast for investors and analysts and on its website on April 30, 2021:



Q1 2021 results

Conference call and webcast
for investors and analysts

30 April 2021



Forward-looking statements

In order, among other things, to utilise the 'safe harbour' provisions of the US Private Securities Litigation Reform Act of 1995, AstraZeneca (hereafter 'the Group') provides the following cautionary statement: this document contains certain forward-looking statements with respect to the operations, performance and financial condition of the Group, including, among other things, statements about expected revenues, margins, earnings per share or other financial or other measures. Although the Group believes its expectations are based on reasonable assumptions, any forward-looking statements, by their very nature, involve risks and uncertainties and may be influenced by factors that could cause actual outcomes and results to be materially different from those predicted. The forward-looking statements reflect knowledge and information available at the date of preparation of this document and the Group undertakes no obligation to update these forward-looking statements. The Group identifies the forward-looking statements by using the words 'anticipates', 'believes', 'expects', 'intends' and similar expressions in such statements. Important factors that could cause actual results to differ materially from those contained in forward-looking statements, certain of which are beyond the Group's control, include, among other things: the risk of failure or delay in delivery of pipeline or launch of new medicines; the risk of failure to meet regulatory or ethical requirements for medicine development or approval; the risk of failure to obtain, defend and enforce effective IP protection and IP challenges by third parties; the impact of competitive pressures including expiry or loss of IP rights, and generic competition; the impact of price controls and reductions; the impact of economic, regulatory and political pressures; the impact of uncertainty and volatility in relation to the UK's exit from the EU; the risk of failures or delays in the quality or execution of the Group's commercial strategies; the risk of failure to maintain supply of compliant, quality medicines; the risk of illegal trade in the Group's medicines; the impact of reliance on third-party goods and services; the risk of failure in information technology, data protection or cybercrime; the risk of failure of critical processes; any expected gains from productivity initiatives are uncertain; the risk of failure to attract, develop, engage and retain a diverse, talented and capable workforce, including following completion of the Alexion Pharmaceuticals, Inc. (Alexion) transaction; the risk of failure to adhere to applicable laws, rules and regulations; the risk of the safety and efficacy of marketed medicines being questioned; the risk of adverse outcome of litigation and/or governmental investigations, including relating to the Alexion transaction; the risk of failure to adhere to increasingly stringent anti-bribery and anti-corruption legislation; the risk of failure to achieve strategic plans or meet targets or expectations; the risk of failure in financial control or the occurrence of fraud; the risk of unexpected deterioration in the Group's financial position; the impact that the COVID-19 global pandemic may have or continue to have on these risks, on the Group's ability to continue to mitigate these risks, and on the Group's operations, financial results or financial condition; the risk that a condition to the closing of the transaction with Alexion may not be satisfied, or that a regulatory approval that may be required for the transaction is delayed or is obtained subject to conditions that are not anticipated; the risk that AstraZeneca is unable to achieve the synergies and value creation contemplated by the Alexion transaction, or that AstraZeneca is unable to promptly and effectively integrate Alexion's businesses; and the risk that management's time and attention are diverted on transaction-related issues or that disruption from the Alexion transaction makes it more difficult to maintain business, contractual and operational relationships. Nothing in this document, or any related presentation/webcast, should be construed as a profit forecast.



Forward-looking statements, proposed acquisition of Alexion

Important additional information

In connection with the proposed transaction, the Group filed a registration statement on Form F-4 (the Registration Statement), which has been declared effective by the United States Securities and Exchange Commission (SEC), and which includes a document that serves as a prospectus of the Group and a proxy statement of Alexion (the proxy statement/prospectus). Alexion filed the proxy statement/prospectus as a proxy statement and the Group filed the proxy statement/prospectus as a prospectus with the SEC on 12 April 2021, and each party will file other documents regarding the proposed transaction with the SEC. Investors and security holders of Alexion are urged to carefully read the entire registration statement and proxy statement/prospectus and other relevant documents filed with the SEC when they become available, because they will contain important information. A definitive proxy statement will be sent to Alexion's shareholders. Investors and security holders will be able to obtain the Registration Statement and the proxy statement/prospectus free of charge from the SEC's website or from the Group or Alexion as described in the paragraphs below.

The documents filed by the Group with the SEC may be obtained free of charge at the SEC's website at www.sec.gov. These documents may also be obtained free of charge on the Group's website at <http://www.astrazeneca.com> under the tab "Investors".

The documents filed by Alexion with the SEC may be obtained free of charge at the SEC's website at www.sec.gov. These documents may also be obtained free of charge on Alexion's website at <http://www.alexion.com> under the tab, "Investors" and under the heading "SEC Filings" or by contacting Alexion's Investor Relations Department at investorrelations@alexion.com.

Participants in the solicitation

Alexion, the Group and certain of their directors, executive officers and employees may be deemed participants in the solicitation of proxies from Alexion shareholders in connection with the proposed transaction. Information regarding the persons who may, under the rules of the SEC, be deemed participants in the solicitation of the shareholders of Alexion in connection with the proposed transaction, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in the proxy statement/prospectus filed with the SEC on 12 April 2021. Information about the directors and executive officers of Alexion and their ownership of Alexion shares is set forth in Alexion's Annual Report on Form 10-K/A, as previously filed with the SEC on 16 February 2021. Free copies of these documents may be obtained as described in the paragraphs above.



Speakers



Pascal Soriot
Executive Director and
Chief Executive Officer



Dave Fredrickson
Executive Vice President,
Oncology Business Unit



Ruud Dobber
Executive Vice President,
BioPharmaceuticals
Business Unit



Mene Pangalos
Executive Vice President,
BioPharmaceuticals R&D



Marc Dunoyer
Executive Director and
Chief Financial Officer



Pam Cheng
Executive Vice President,
Operations & IT (for Q&A)



Leon Wang
Executive Vice President,
International and China
President (for Q&A)



Agenda

Overview

Oncology

BioPharmaceuticals, Emerging markets

Finance

Pipeline update, news flow

Closing and Q&A



Q1 2021: solid start to the year

Key highlights

Total revenue +11%, incl. 4% from the pandemic COVID-19¹ vaccine. Total revenue excl. vaccine +7%

Growth: Oncology +16% and New CVRM² +15%. Respiratory & Immunology -4%, impacted by stocking in Q1 2020. Emerging markets +10%

Core operating profit +34%, supported by core OOI³ (+146%)

Core EPS⁴ \$1.63 (+53%), incl. 8% tax rate. Impact of pandemic vaccine \$(0.03)

Pipeline progress underpins double-digit revenue growth

ESG⁵: COVID-19 vaccine supplies increasing

Proposed **Alexion acquisition** passed several competition clearances; shareholder vote 11 May 2021

2021 guidance reiterated: total revenue increase by a low teens percentage, accompanied by faster growth in core EPS to \$4.75 to \$5.00

Absolute values at actual exchange rates; changes at constant exchange rates (CER) and for first-quarter (Q1) 2021, unless stated otherwise. Guidance at CER and excludes the COVID-19 vaccine and Alexion. 1. Coronavirus disease, an infectious disease caused by a newly discovered coronavirus. 2. New Cardiovascular, Renal and Metabolism comprising Fxriga, Brilinta, Diabetes and Renal. 3. Other operating income. 4. Earnings per share. 5. Environmental, social and (corporate) governance (topics).



Progress in the late-stage pipeline

Milestones since the last results update

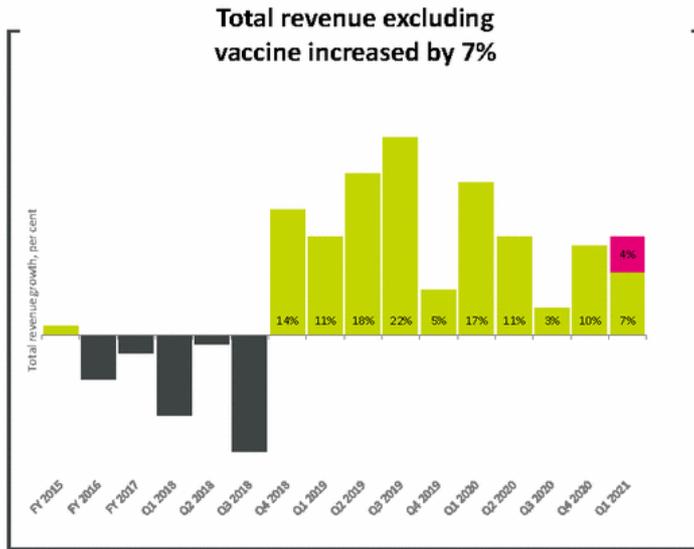
	Medicine	Indication (geography)
Regulatory approval or other regulatory action	<i>Tagrisso</i>	adjuvant NSCLC ¹ (EGFRm ²): approval (CN) adjuvant NSCLC (EGFRm): positive opinion (EU)
	<i>Imfinzi</i>	bladder cancer (2nd line ³): indication voluntarily withdrawn (US)
	<i>Koselugo</i>	NF1 ⁴ : positive opinion (EU)
Regulatory submission acceptance and/or submission	<i>Lynparza</i>	breast cancer (BRCAm ⁵): submission voluntarily withdrawn (CN)
	<i>Briqie</i>	CAD ⁶ /T2D ⁷ CVOT ⁸ : submission voluntarily withdrawn (EU, CN)
Major Phase III data readout or other significant development	<i>Lynparza</i>	adjuvant breast cancer (BRCAm): Phase III primary endpoint met
	<i>Farxiga</i>	COVID-19: Phase III primary endpoint not met
	roxadustat	anaemia in CKD ⁹ : delay in regulatory decision due to convening of advisory committee (US)
	nirsevimab	RSV ¹⁰ : Phase III primary endpoint met
	COVID-19 vaccine	COVID-19: Phase III primary endpoint met (US trial)

1. Non-small cell lung cancer 2. Epidermal growth factor receptor mutation 3. 2nd treatment in the metastatic setting; 1st/2nd/3rd line used across this presentation 4. Neurofibromatosis type 1 5. Breast cancer susceptibility gene 1/2 mutation 6. Coronary artery disease 7. Type-2 diabetes 8. Cardiovascular outcome trial 9. Chronic kidney disease 10. Respiratory syncytial virus Status as of 30 April 2021.



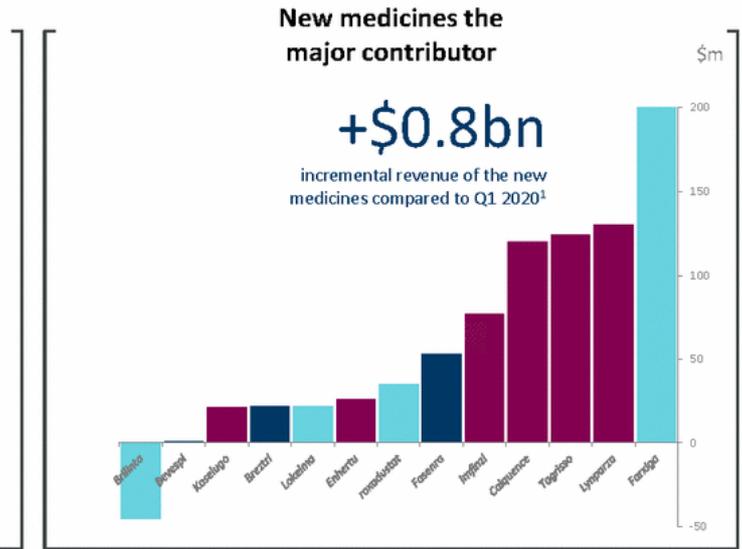
Q1 2021: total revenue +11%

Vaccine contributed 4% of growth



Total revenue excluding vaccine (with negative growth in dark grey) Pandemic COVID-19 vaccine

Changes at CER.



Oncology New CVRM Respiratory & Immunology

Absolute values at CER. 1. Total revenue for Farxiga, Lynparza, Tagrisso, Colquence, Imfizi, Fasenna, racadustat, Ehertu, Lokelma, Breztri, Koselugo, Bevespi and Brinta.



Q1 2021: solid start to the year

Oncology and New CVRM drove growth

Growth across disease areas

	Q1 2021 \$m	growth %	ratio %
Oncology	3,024	16	41
New CVRM	1,306	15	18
Respiratory & Immunology	1,546	(4)	21
Other medicines	1,169	(4)	16
Total revenue excl. vaccine	7,045	7	96
Pandemic COVID-19 vaccine	275	-	4
Total revenue	7,320	11	100

Total revenue at actual exchange rates; changes at CER.

Growth across geographies

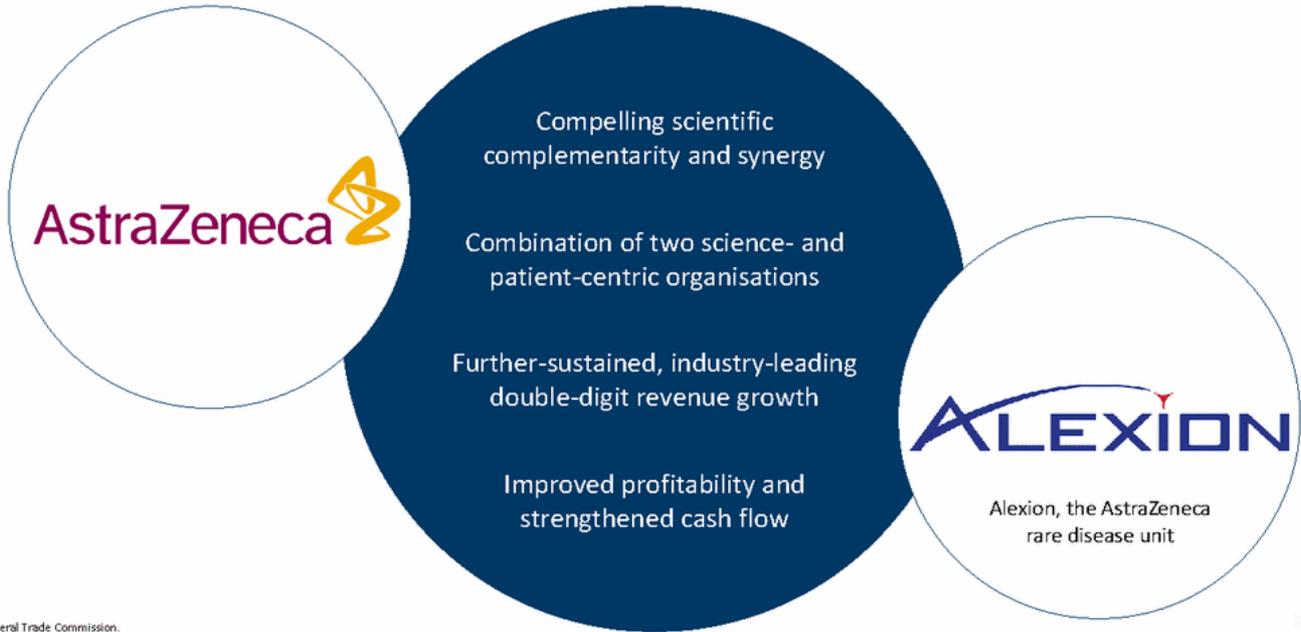
	Q1 2021 \$m	growth %	ratio %
EMs ¹	2,592	10	35
- EMs ex China	913	11	12
- China	1,679	10	23
US	2,310	10	32
Europe	1,546	18	21
Established rest of world	872	5	12
Total revenue	7,320	11	100

Total revenue at actual exchange rates; changes at CER. 1. Emerging markets.



Accelerating the expansion into immunology

Good progress made with FTC¹ and other clearances



¹ US Federal Trade Commission.

Agenda

Overview

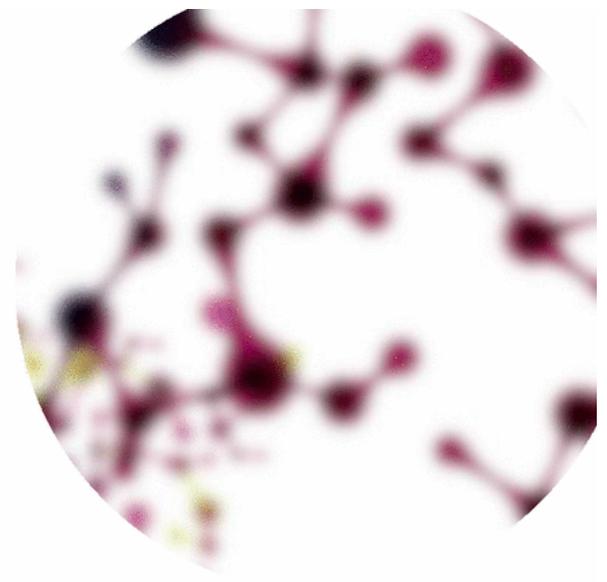
Oncology

BioPharmaceuticals, Emerging markets

Finance

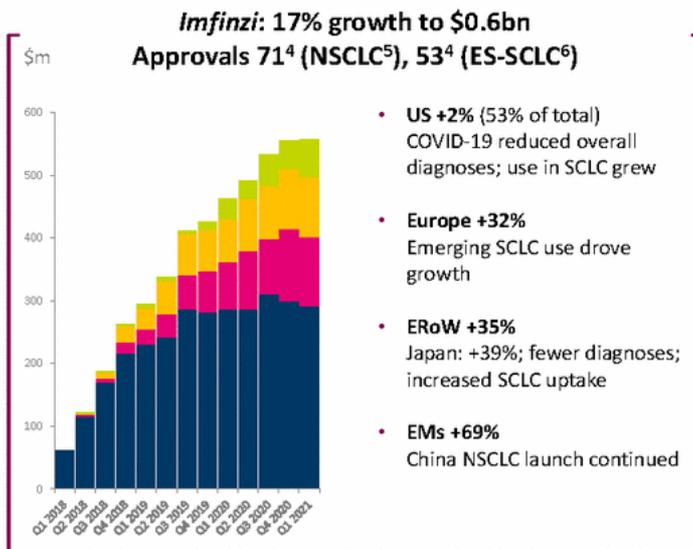
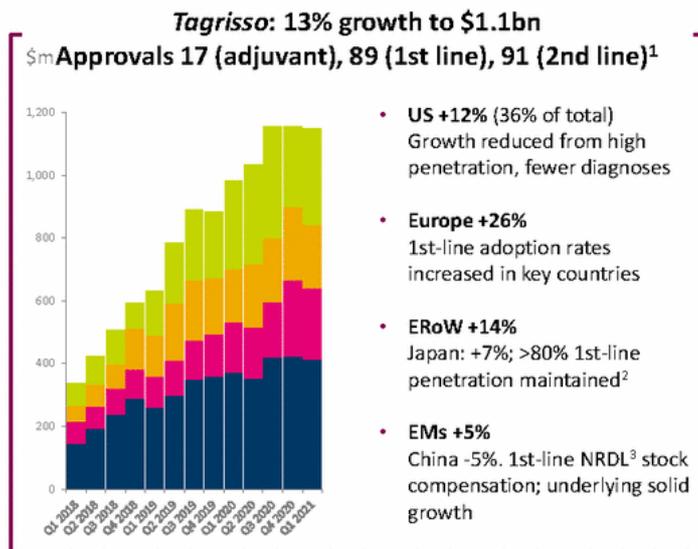
Pipeline update, news flow

Closing and Q&A



Tagrisso and Imfinzi

Global growth boosted by Europe, Rest of World



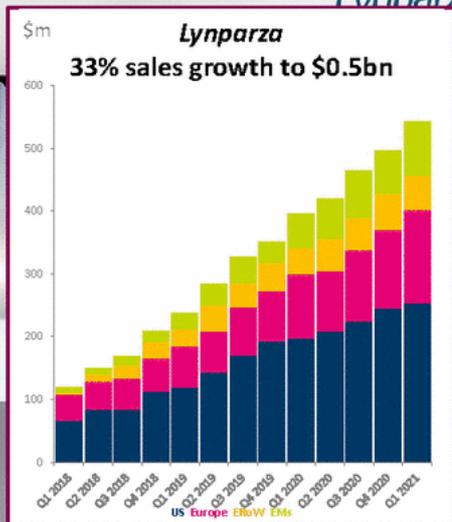
US Europe Established Rest of World (ERoW) EMs
 Total revenue at actual exchange rates; changes at CER and for Q1 2021, unless stated otherwise.

1. Reimbursement in four, 43 and 67 countries, respectively.
 2. Market research, Q1 2021.
 3. National Reimbursement Drug List.

US Europe ERoW EMs
 Total revenue at actual exchange rates; changes at CER and for Q1 2021, unless stated otherwise.

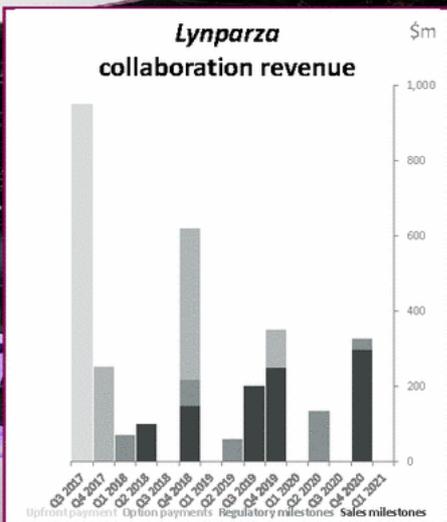
4. Reimbursement in 34 and eight countries, respectively.
 5. Unresectable, Stage III NSCLC.
 6. Extensive-stage small cell lung cancer.





Approvals 81 (ovarian), 79 (breast), 59 (pancreatic) and 55 (prostate cancer)

- **US +28%** (47% of total)
Growth driven by use in prostate cancer
- **Europe +33%**
Growth from 1st-line OC², prostate
- **EMs +54%**
Expanded China NRDL supported OC
- **ERoW +22%**
Japan: +17%. c.14% Q2 2020 price cut.
OC uptake; emerging in other cancers



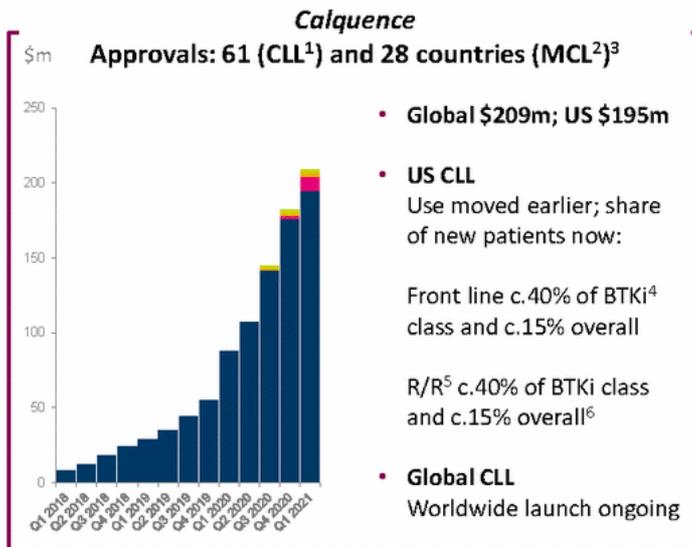
Product sales at actual exchange rates; changes at CER and for Q1 2021, unless stated otherwise
 1. Poly-ADP ribose polymerase

2. Ovarian cancer

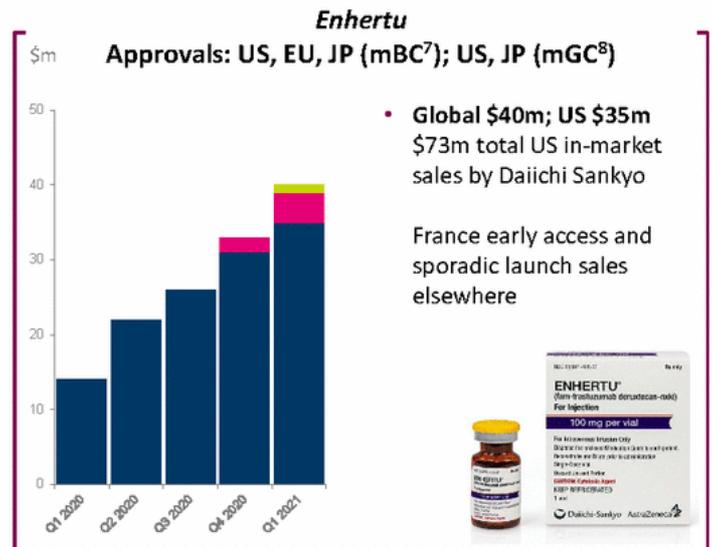
Collaboration revenue at actual exchange rates.
 Collaboration with Merck & Co., Inc., Kenilworth, NJ, US, known as MSD outside the US and Canada. \$3.1bn revenue recorded, \$4.6bn future potential

Calquence and Enhertu

Launches continued well



US Europe ERoW EMs
 Total revenue at actual exchange rates. 1. Chronic lymphocytic leukaemia 2. Mantle cell lymphoma (R/R) 3. Reimbursement in up to 13 (2nd line) and eight countries, respectively 4. Bruton tyrosine kinase inhibitor 5. Relapsed/refractory 6. IQVIA.

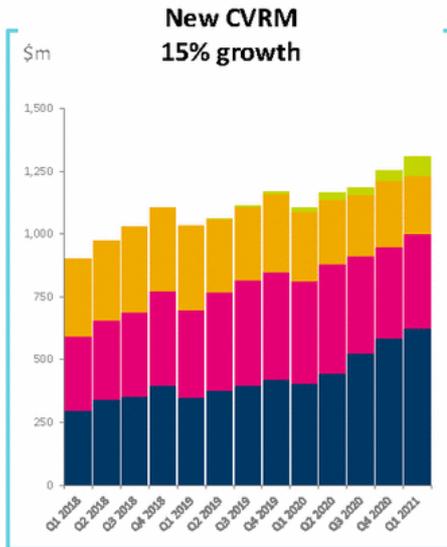


US Europe EMs
 Total revenue at actual exchange rates, including \$1m of sales. 7. Metastatic breast cancer (3rd line, HER2+). 8. Metastatic gastric cancer (3rd line/2n line+, HER2+).

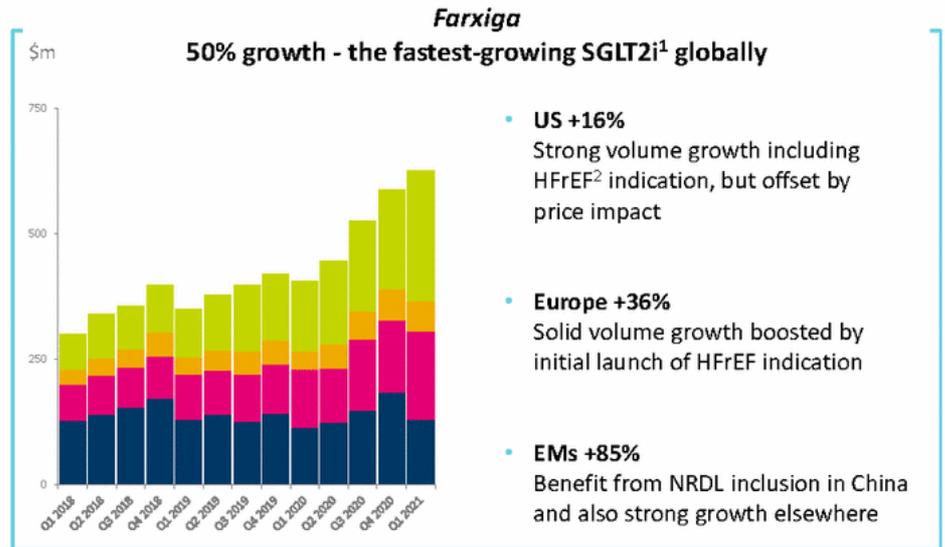


BioPharmaceuticals: New CVRM

15% growth boosted by *Farxiga* and EMs



Farxiga Brilinta Diabetes Renal
Total revenue at actual exchange rates; changes at CER and for Q1 2021, unless stated otherwise.



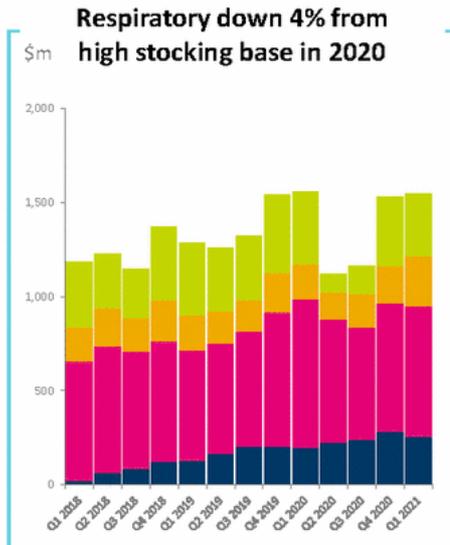
US Europe ERoW EMs
Total revenue at actual exchange rates; changes at CER and for Q1 2021, unless stated otherwise.

1. Sodium-glucose co-transporter 2 inhibitor 2. Heart failure with reduced ejection fraction.



BioPharmaceuticals: Respiratory & Immunology

Recovery continued, but offset by Q1 2020 stocking effect



Fasenna Symbicort Other Pulmicort
 Total revenue at actual exchange rates; changes at CER and for Q1 2021, unless stated otherwise.

Impact from stocking in Q1 2020 Comparison to ease in Q2 2021

- US +8%**
Symbicort (-14%); slowing market growth. *Fasenna* (+30%)
- Europe -15%**
Symbicort (-21%); partial offset by *Fasenna* (+25%)
- ERoW -22%**
 Japan: -26%; increasing *Symbicort* competition. *Fasenna* (+33%)
- EMs -4%**
Pulmicort (\$286m, -14%); continued impact from COVID-19 and generics. 3rd generic now approved

 Maintenance use with *Symbicort* (\$165m, +3%) partly offset *Pulmicort*

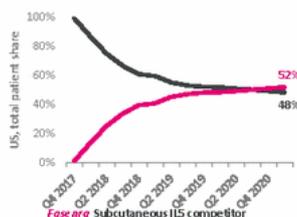


BioPharmaceuticals: new launch medicines

Portfolio of new medicines across uses and markets

Fasenra Severe asthma

- **Europe \$63m (+25%); Japan \$26m (+19%)**
Leading new biologic medicine in many markets¹
- **US \$156m (+30%)**
Leading novel biologic²



Total revenue at actual exchange rates. 1. Market shares are total patient share in severe, uncontrolled asthma; specialty pharmacies and "buy and bill" market, IQVIA market research.

Breztri COPD

- **US \$12m**
Achieved 20%+ share of new patients²
- **EMs \$9m**
Continued launch in China; NRDL inclusion in place
- **Japan \$5m**
Achieved 25%+ share of new patients²

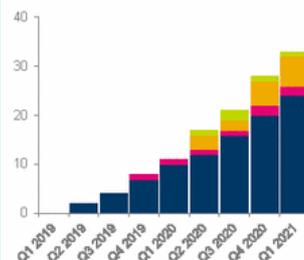


2. IQVIA market research.

Lokelma Hyperkalaemia

- **Global \$33m; US \$24m**
US market leadership³; COVID-19 reduced growth

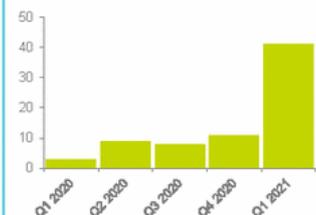
Global launch continued



US Europe ERoW EMs
Total revenue at actual exchange rates. 3. Market leadership in both total and new-to-medicine patients, IQVIA market research.

roxadustat Anaemia in CKD

- **EMs \$41m**
Now recording sales in China. Increased hospital listings and patients
- **US**
Regulatory decision H2 '21



EMs
Total revenue at actual exchange rates.



Emerging markets

Diverse and solid growth

Emerging markets +10%
EMs ex China +11%; China +10%



China EMs ex China
Total revenue at actual exchange rates; changes at CER and for Q1 2021, unless stated otherwise.

Performance driven by new medicines
up 30% (34% of total revenue; \$0.9bn¹)

- **Oncology +4%:** *Tagrisso* (+5%); March 2021 NRDL inclusion
New CVRM +41%: *Forxiga* (+85%); roxadustat (\$41m)
- **Respiratory & Immunology -4%:** *Pulmicort* (\$286m, -14%), but *Symbicort* continued up (\$165m, +3%)
- Diversified growth: AP² stable, MEA³ +26%, LA⁴ +10%, Russia +7%
- 2021 China patient access: major NRDL inclusion *Tagrisso* 1st line and VBP⁵ impact to *Brilinta*, *Nexium*, other tail medicines

Revenue anticipated to continue growing ahead of the long-term ambition of mid to high single-digit growth

Total revenue at actual exchange rates; changes at CER and for Q1 2021, unless stated otherwise.
1. Total revenue at CER 2. Asia Pacific 3. Middle East, Africa and other 4. Latin America 5. Volume-based procurement.



Agenda

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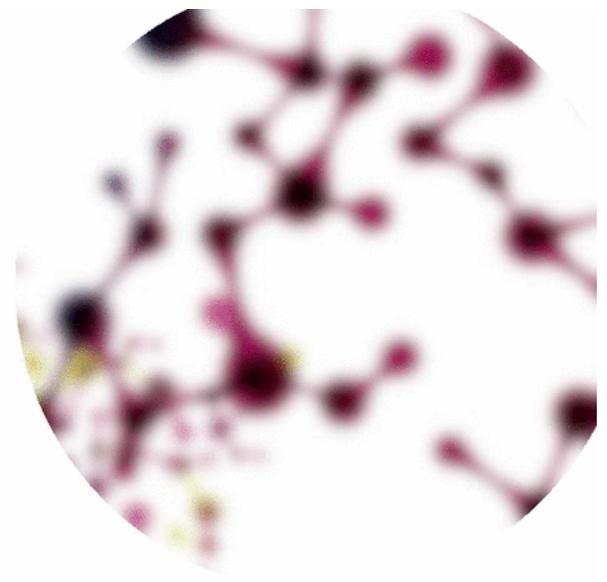
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Reported profit and loss

	Q1 2021 \$m	change %	% total revenue
Total revenue	7,320	11	100
- <i>product sales</i>	7,257	11	99
- <i>collaboration revenue</i>	63	42	1
Gross margin	74.3%	(2.7) pp ⁴	
Operating expenses ¹	4,741	9	65
- R&D ² expenses	1,713	19	23
- SG&A ³ expenses	2,929	4	40
Other operating income	1,180	145	16
Operating profit	1,895	54	26
Tax rate	2.9%		
EPS	\$1.19	97	

Absolute values at actual exchange rates; changes at CER. Gross margin excludes the impact of collaboration revenue and any associated costs, thereby reflecting the underlying performance of product sales.
 1. Includes distribution expenses 2. Research and development 3. Sales, general and administration 4. Percentage points.



Core profit and loss

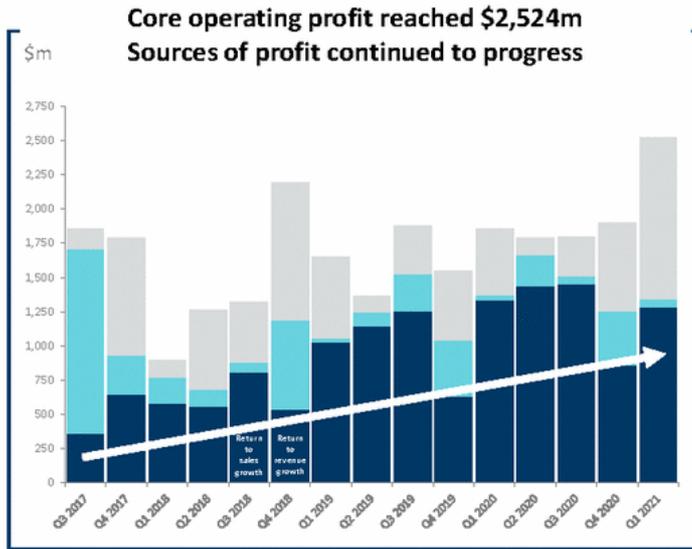
	Q1 2021 \$m	change %	% total revenue
Total revenue	7,320	11	100
- product sales	7,257	11	99
- collaboration revenue	63	42	1
Gross margin	74.6%	(3.0) pp	
Operating expenses	4,136	11	57
- R&D expenses	1,638	18	22
- SG&A expenses	2,399	7	33
Other operating income	1,180	146	16
Operating profit	2,524	34	34
Tax rate	8.1%		
EPS	1.63	53	
<i>Impact of pandemic vaccine</i>	<i>\$(0.03)</i>		

Absolute values at actual exchange rates; changes at CER. Gross margin excludes the impact of collaboration revenue and any associated costs, thereby reflecting the underlying performance of product sales.



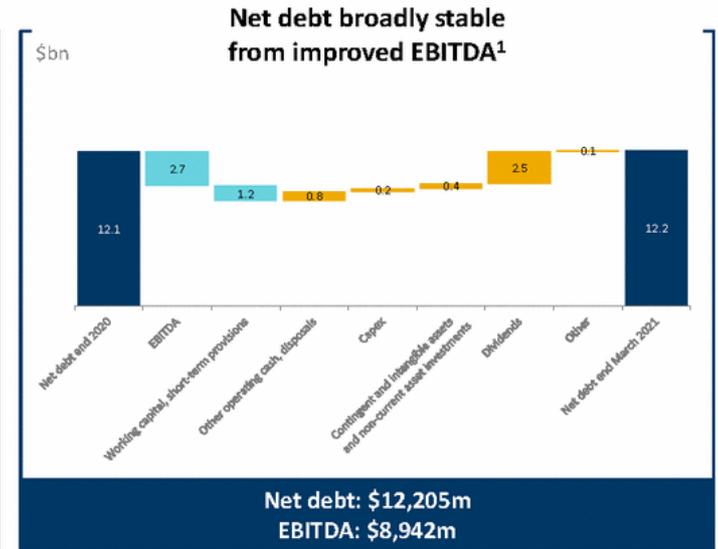
Analysis: core operating profit and net debt

Increasing core operating profit; net debt was stable



Residual Collaboration revenue (CR) Core ODI

Absolute values at actual exchange rates.



Net debt: \$12,205m
EBITDA: \$8,942m

¹ Earnings before interest, tax, depreciation and amortisation; last four quarters (\$8,942m vs. \$6,974m one year ago)
AstraZeneca credit ratings: Moody's: short-term rating P-2, long-term rating A3, outlook negative.
Standard & Poor's: short-term rating A-2, long-term rating BBB+, CreditWatch positive.



Financial priorities

Q1 2021 results underpinned the strategic journey

Deleveraging/dividend growth

- As cash flow improves, deleveraging and progressive dividend policy
- Unchanged priorities for capital allocation

Cash-flow growth

- **28%** growth in reported EBITDA and continued improvement in working capital management
- 2021: anticipate further improvement in cash flow, cash-flow metrics and dividend cover



Revenue growth

+7%

growth in total revenue in Q1 2021 excluding the pandemic COVID-19 vaccine

Operating leverage

- **57%** ratio of core operating expenses to total revenue (stable)
- **34%** growth in core operating profit
- **34%** core operating profit margin including contribution from OOI

Changes at CER except last four quarters (used for EBITDA).



2021 guidance reiterated

Total revenue

increase by a low
teens percentage

Core EPS

faster growth to
\$4.75 to \$5.00

Guidance is at CER. The guidance does not incorporate any revenue or profit impact from sales of the pandemic COVID-19 vaccine. Similarly, the guidance excludes the proposed acquisition of Alexion which is intended to become AstraZeneca's rare disease unit and area of expertise. The acquisition is anticipated to close in Q3 2021. AstraZeneca recognises the heightened risks and uncertainties from the impact of COVID-19. Variations in performance between quarters can be expected to continue.



Alexion: recent US FTC clearance milestone

Acquisition logic, rationale and highlights unchanged

- **Compelling scientific complementarity and synergy, e.g.**
 - Pipeline boosted with 11 molecules across 20+ programmes
- **Combination of two science- and patient-centric organisations**
- **Further-sustained, industry-leading revenue growth, e.g.**
 - Double-digit average annual revenue growth through 2025
- **Improved profitability and strengthened cash flow**
 - Core operating margin significantly enhanced in the short term, and with continued margin expansion thereafter
 - Synergies c.\$500m per year by the end of the third year following completion
 - Double-digit percentage core EPS accretion anticipated in the first three years following completion
 - Strong cash flow, rapid debt deleveraging with an ambition to increase the dividend
 - Strong, investment-grade credit rating to provide strategic and financial flexibility

Significant regulatory progress; several important competition clearances obtained
Shareholder vote 11 May 2021

Source: 12 December 2020 webinar and conference call for investors and analysts on the proposed Alexion acquisition. Targets provided above are aspirational only and should not be considered formal guidance. For details, including legal disclaimer, please visit: <https://www.astrazeneca.com/investor-relations/astrazeneca-to-acquire-alexion.html>. For a complete list of competition authority clearances, please visit: <https://www.astrazeneca.com/investor-relations/astrazeneca-to-acquire-alexion.html#table>.



Agenda

Overview

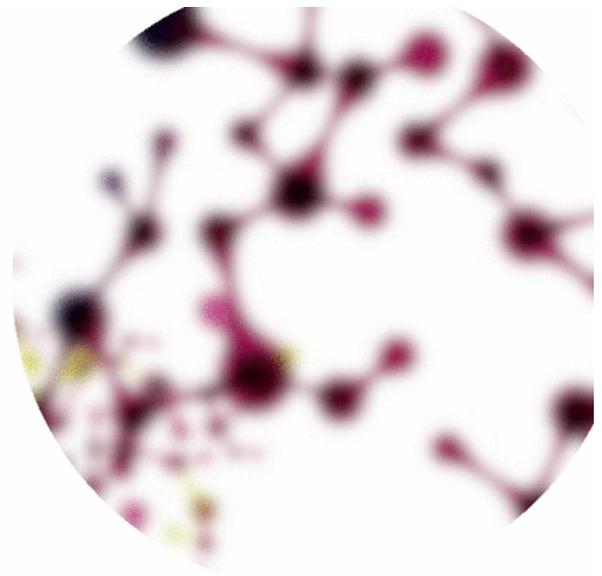
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Continuing response to COVID-19

Status on vaccine and anti-viral antibody

COVID-19 vaccine clinical and real-world data



- US Phase III met the primary endpoint with 76% vaccine efficacy
- Real-world data from UK rollout showing >80% protection against hospitalisation¹
- 73% effective 35 days after first dose in older adults²

Potential to play a significant role in defeating the pandemic

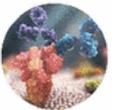
COVID-19 vaccine rollout



- 68m doses invoiced globally
- COVAX initiative has reached 100 countries
- Supply continuing to ramp with production yields improving
- Work on new variants begun

Granted conditional approval or emergency use in c.80 countries

AZD7442 long-acting antibody combo



- Potential to offer immediate protection
- Late-stage trials in both prophylaxis and treatment
- US Government agreements for potential supply of 700,000 doses

First data in H1 2021

1. Bernal JL et al., preprint published online, *The Lancet*. 2021. 2. Hyams C et al., preprint published online, *The Lancet*. 2021.



CVRM: treating underlying conditions

Broad portfolio of next-generation medicines

Cardiovascular



- **AZD8233 (PCSK9¹)**
hypercholesterolaemia
- **MEDI6570 (LOX-1²)**
CV disease
- **AZD8601 (VEGF-A³)**
CV disease

Heart failure



- **AZD4831 (MPO⁴)**
HFpEF⁵
- **Farxiga + AZD9977 (MCR⁶)**
HF, CKD

Renal



- **Farxiga (SGLT2)**
CKD
- **Farxiga + zibotentan (ERA⁷)**
CKD
- **AZD5718 (FLAP⁸)**
CAD/CKD

Metabolism Liver disease



- **cotadutide (GLP-1⁹/glucagon)**
NASH¹⁰, DKD¹¹
- **AZD2693 (PNPLA3¹²)**
NASH

Visit astrazeneca.com for a replay of the 'Meet AZN management: BioPharmaceuticals' event

1. Proprotein convertase subtilisin/kexin type 9 2. Lectin-like oxidized low-density lipoprotein receptor-1 3. Vascular endothelial growth factor A 4. Myeloperoxidase 5. Heart failure with preserved ejection fraction 6. Mineralocorticoid receptor 7. Endothelin receptor antagonist 8. 5-Lipoxygenase-activating protein 9. Glucagon-like peptide-1 10. Non-alcoholic steatohepatitis 11. Diabetic kidney disease 12. Patatin-like phospholipase domain-containing protein.



Respiratory & Immunology: nirsevimab

First immunisation to show benefit in a general infant population

Building on *Synagis* launched in 1998

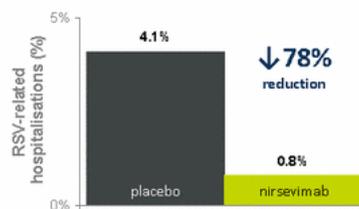
- *Synagis* is the only antibody approved for prevention in high-risk infants¹ with RSV²



Over 20 years of experience in RSV prevention with *Synagis*

nirsevimab Phase IIb trial had strong results³

- 70% lower rate of medically-attended RSV-associated lower respiratory tract infection
- 78% lower rate of hospitalisation



c.30 million infant lower respiratory tract infections per year, globally

nirsevimab MELODY Phase III trial showed positive data

- Positive efficacy readout in general infant population
- Protection across the entire RSV season with one dose
- Trial continues for safety
- MEDLEY Phase II/III trial also anticipated to read out early

First regulatory submission anticipated in 2022

1. Children of premature birth (less than or equal to 35 weeks) or bronchopulmonary dysplasia 2. Respiratory syncytial (virus). Source: *Pediatrics*, 1998, 102(3):531-537.

3. Population: healthy infants born early (29 weeks, 0 days to 34 weeks 6 days of gestation). Source: *The New England Journal of Medicine*, 13 August 2020, 13:383(7):698 and AstraZeneca epidemiology estimate. In collaboration with Sanofi.



BioPharmaceuticals: 'What's next'

Expanding pipeline, including immunology

What's next

Phase I/II new medicines, selected

MEDI3506 (IL33 ¹ mAb ²) DKD	MEDI3506 (IL33 mAb) asthma, COPD, AD ⁴ , COVID-19
cotadutide (GLP-1/glucagon co-agonist) NASH, DKD	AZD1402 (IL4R α ⁵ antagonist) asthma Phase II started ✓
AZD4831 (MPO inhibitor) HFpEF	AZD0449, AZD4604 (inhaled JAK ⁶ inhibitors) asthma AZD4604 Phase I started ✓
AZD5718 (FLAP inhibitor) CKD, CAD	MEDI7352 (NGF ⁷ TNF ⁸ bispecific fusion protein) - pain Phase II started ✓
AZD9977 + Farxiga (MCR modulator + SGLT2) HF with CKD	AZD2693 (PNPLA3 inhibitor) NASH
zibotentan + Farxiga (ETR ⁹ antagonist + SGLT2) CKD	AZD8233 (PCSK9 ASO ⁹) hypercholesterolaemia

1. Interleukin-33 2. Monoclonal antibody 3. Endothelin receptor 4. Atopic dermatitis (eczema) 5. Interleukin-4 receptor alpha 6. Janus kinase 7. Nerve growth factor 8. Tumour necrosis factor 9. Antisense oligonucleotide 10. Trial technically classified as Phase II.

30

What's now

Phase III new medicines

roxadustat anaemia in CKD	PT027 asthma
nirsevimab RSV	tezepelumab severe asthma
brazikumab inflammatory bowel disease ¹⁰	anifrolumab lupus (SLE)

Phase III lifecycle management, major

Farxiga multiple indications	Fasenra multiple indications New Phase III started ✓
	Breztri/Trixeo asthma



In memory of José Baselga (1959-2021)



- José Baselga tragically passed away on 21 March 2021
- José joined AstraZeneca in early 2019 as Executive Vice President and Head of Oncology R&D, but had been supporting AstraZeneca in various advisory capacities for a number of years
- José has left a lasting legacy on AstraZeneca, including:
 - Collaborations on *Enhertu* and datopotamab deruxtecan
 - Strategy for breast cancer and other cancer areas
 - Extensive use of novel biomarkers in development
 - A number of other key initiatives
 - Relentless focus on patients and their care



Breast cancer

Progressing pipeline across multiple modalities

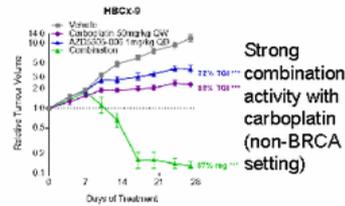
Lynparza adjuvant breast cancer Phase III OlympiA trial unblinded

- IDMC¹ recommended trial move to primary analysis and reporting based on planned interim analysis of primary endpoint iDFS²
- Anticipated to become **new standard of care** in the treatment of BRCAm high-risk HER2-negative early breast cancer

First PARPi to demonstrate benefit in BRCAm adjuvant breast cancer

AZD5305 PARP1-selective inhibitor

- Five abstracts at AACR³
- Selective PARP1-DNA trapper
- More potent and efficacious than first-generation PARP inhibitors



AZD5305 now in Phase I trials

Upcoming *Enhertu* breast cancer data readouts

H2 2021

- DESTINY-Breast03 (2L, HER2+)

2022

- DESTINY-Breast02 (3L, HER2+)
- DESTINY-Breast04 (HER2 low)

2022+

- Multiple trials across HER2+, HER2 low and earlier disease

Multiple Phase III trials underway

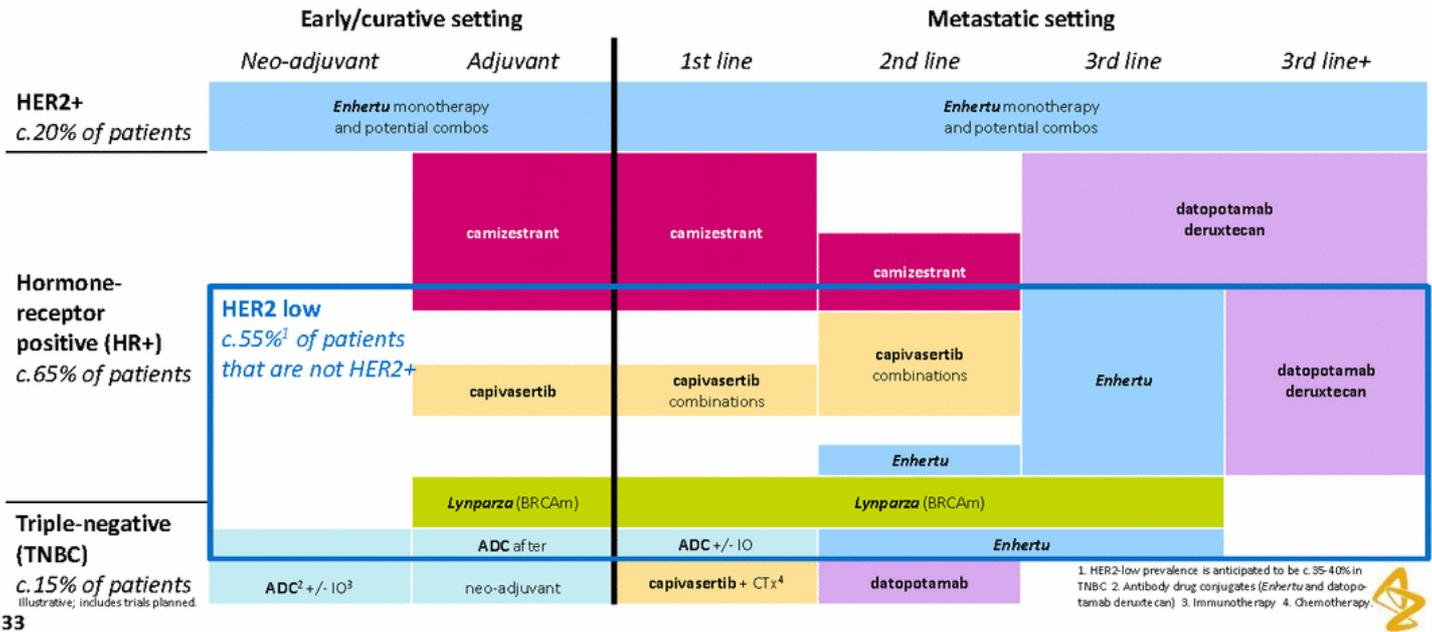
1. Independent Data Monitoring Committee 2. Invasive disease-free survival.

3. Abstract ND05, American Association for Cancer Research, 2021.



Breast cancer: well-positioned with at least five medicines

Potential to cover most patients across settings and lines of treatment



Oncology: 'What's next'

Solid pipeline moving forward

What's next

Phase I/II new medicines, selected

adavosertib (WEE1 ¹ inhibitor) uterine, ovarian cancer	ceralaseritib (ATR ⁵ inhibitor) solid tumours, blood cancers
oleclumab (CD73 ² mAb) solid tumours	AZD4635 (A2AR ⁶ inhibitor) solid tumours
AZD5305 (PARP1 inhibitor) solid tumours	MEDI5752 (PD-1 ⁷ /CTLA4 ⁸ mAb) solid tumours
AZD4573 (CDK9 ³ inhibitor) blood cancers	AZD2811 (Aurora B inhibitor) solid tumours, blood cancers
AZD5991 (MCL1 ⁴ inhibitor) blood cancers	AZD0466 (Bcl-2 ⁹ /xL) solid tumours, blood cancers

1. Tyrosine kinase WEE1 2. 5'-nucleotidase 3. Cyclin-dependent kinase 9 4. Induced myeloid leukaemia cell differentiation protein 5. Ataxia telangiectasia and rad3-related kinase
6. Adenosine A2A receptor 7. Programmed cell death protein 1 8. Cytotoxic T-lymphocyte-associated protein 4 9. B-cell lymphoma 2 10. Potentially pivotal Phase II.

What's now

Phase III new medicines

datopotamab deruxtecan lung cancer	camizestrant (AZD9833) breast cancer
monalizumab head & neck cancer	capiivasertib breast, prostate cancer
savolitinib NSCLC ¹⁰	tremelimumab multiple cancers

Phase III lifecycle management, major

	Lynparza multiple cancers
Tagrisso NSCLC	Enhertu multiple cancers
Imfinzi multiple cancers	Calquence multiple cancers



Late-stage pipeline events in the 2021-2022 timeframe

Busy news flow continues; Phase III readouts increase into 2021

	H1 2021	H2 2021	2022
 Regulatory decision	<p><i>Tagrisso</i> - adjuvant NSCLC (EGFRm) (EU)</p> <p><i>Koselugo</i> - NF1 (EU)</p> <p><i>Farxiga</i> - CKD (US)</p> <p><i>Symbicort</i> - mild asthma (EU)</p>	<p><i>Lynparza</i> - prostate cancer (2L) (CN)</p> <p><i>Forxiga</i> - CKD (EU, JP, CN)</p> <p><i>Brilique</i> - stroke (THALES) (EU, CN)</p> <p><i>roxadustat</i> - anaemia in CKD (US)</p> <p><i>anifrolumab</i> - lupus (SLE) (US, EU, JP)</p>	<p><i>Imfinzi</i> - ES-SCLC (CN)</p>
 Regulatory submission acceptance and/or submission	<p><i>Calquence</i> - CLL (R/R) (ELEVATE R/R)</p> <p><i>Fasenra</i> - nasal polyps</p> <p><i>tezepelumab</i> - severe asthma</p> <p>COVID-19 vaccine - COVID-19 (US, JP)</p> <p>AZD7442 - SARS-CoV-2</p>	<p><i>Imfinzi</i> - unresectable, Stage III NSCLC (PACIFIC-2)</p> <p><i>Imfinzi +/- tremelimumab</i> - NSCLC (1L) (POSEIDON)</p> <p><i>Imfinzi +/- tremelimumab</i> - liver cancer (1L)</p> <p><i>Lynparza</i> - adjuvant breast cancer</p> <p><i>Lynparza</i> - prostate cancer (1L, castration-resistant)</p> <p><i>Enhertu</i> - breast cancer (2L, HER2+)</p>	<p><i>Imfinzi</i> - NSCLC (1L) (PEARL)</p> <p><i>Imfinzi</i> - limited-stage SCLC</p> <p><i>Imfinzi</i> - liver cancer (locoregional)</p> <p><i>Imfinzi</i> - biliary tract cancer</p> <p><i>Lynparza</i> - ovarian cancer (3L, BRCAm)</p> <p><i>Enhertu</i> - breast cancer (3L, HER2+) (Phase III)</p> <p><i>Enhertu</i> - breast cancer (HER2 low)</p> <p><i>Calquence</i> - CLL (CN)</p> <p><i>Koselugo</i> - NF1 (JP, CN)</p> <p><i>Farxiga</i> - HF (HFpEF)</p> <p><i>roxadustat</i> - anaemia in myelodysplastic syndrome</p> <p>PTO27 - asthma</p> <p><i>nirsevimab</i> - RSV</p>
 Key Phase III data readout	<p><i>Imfinzi +/- tremelimumab</i> - NSCLC (1L) (POSEIDON) (OS)</p> <p>AZD7442 - SARS-CoV-2</p>	<p><i>Imfinzi</i> - unresectable, Stage III NSCLC (PACIFIC-2)</p> <p><i>Imfinzi</i> - NSCLC (1L) (PEARL)</p> <p><i>Imfinzi +/- tremelimumab</i> - liver cancer (1L)</p> <p><i>Lynparza</i> - prostate cancer (1L, castration-resistant)</p> <p><i>Enhertu</i> - breast cancer (2L, HER2+)¹</p> <p><i>Farxiga</i> - HF (HFpEF)</p> <p>PTO27 - asthma</p> <p><i>nirsevimab</i> - RSV (MEDLEY)</p>	<p><i>Imfinzi</i> - limited-stage SCLC</p> <p><i>Imfinzi</i> - liver cancer (locoregional)</p> <p><i>Imfinzi</i> - biliary tract cancer</p> <p><i>Enhertu</i> - breast cancer (3L, HER2+) (Phase III)</p> <p><i>Enhertu</i> - breast cancer (HER2 low)</p> <p><i>roxadustat</i> - anaemia in myelodysplastic syndrome</p>

Status as of 30 April 2021.

1. Based on a planned interim analysis as communicated by Daiichi Sankyo in Q2 of their fiscal year 2021.



Agenda

Overview

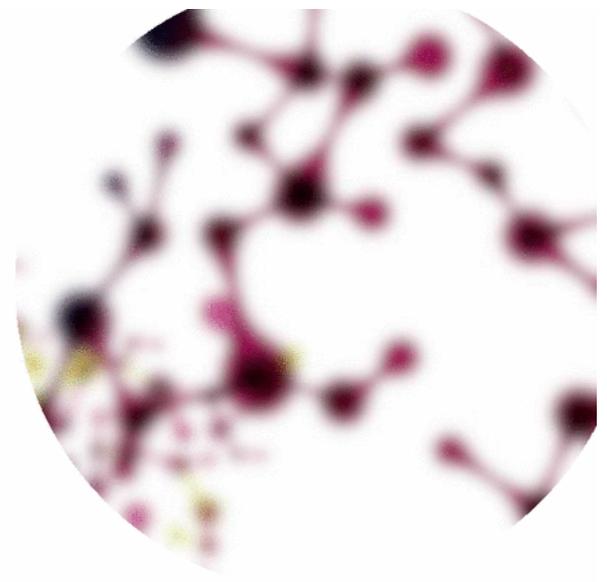
Oncology

BioPharmaceuticals, Emerging markets

Finance

Pipeline update, news flow

Closing and Q&A



AstraZeneca in summary

Pipeline-driven transformation



Global presence

Balanced specialty and primary-care franchises¹

Leading emerging markets presence with R&D base



Strong pipeline

22 Phase III medicines and significant lifecycle projects

Advancing early- and mid-stage pipeline



Improving financials

Nine blockbuster medicines²

Returned to durable revenue and earnings growth

Focus on operating leverage and cash flow

Innovative medicines in Oncology, BioPharmaceuticals³ and rare diseases⁴
Experienced and proven team

1. In Q1 2021, speciality-care medicines (Oncology, Brilinta, Lokelva, roxadustat and Favrenna) comprised 51% of total revenue. 2. Last four quarters. 3. Cardiovascular, Renal & Metabolism and Respiratory & Immunology. 4. Subject to the Alexion acquisition.



Questions & Answers



Recently launched: **AIR**

As part of ongoing efforts to make sustainability data transparent and accessible, the new [Analyst Interactive Reporting \(AIR\)](#) centre provides sustainability data in a single platform, covering global information from key performance indicators for Access to healthcare, Environmental protection and Ethics and transparency

astrazeneca.com/investors/air

Appendix: 'What's next'

Next key milestone by project

Oncology				
Project	Target	Phase	Indication	Next milestone
adavosertib	WEE1	II	uterine, ovarian cancer	Phase III start
ceralaserib	ATR	II	solid tumours blood cancers	Phase II data
oleclumab	CD73	II	solid tumours	Phase II data
AZD4635	A2AR	II	solid tumours	Phase II data
AZD5305	PARP1	I	solid tumours	Phase I data 2021
MEDI5752	PD-1/ CTLA4	I	solid tumours	Phase II start 2021
AZD4573	CDK9	II	blood cancers	Phase II data
AZD2811	Aurora B	I	solid tumours blood cancers	Phase II start 2021
AZD5991	MCL1	I	blood cancers	Phase II start 2021
AZD0466	Bcl-2/xL	I	solid tumours blood cancers	Phase I data 2021 Phase I start 2021

BioPharmaceuticals: CVRM				
Project	Target	Phase	Indication	Next milestone
cotadutide	GLP-1/ glucagon	II	NASH DKD	Phase IIb data H2 2021 Phase II data 2022
AZD4831	MPO	II	HFpEF	Phase IIb start H1 2021
AZD5718	FLAP	II	CKD CAD	Phase IIb data 2022
AZD9977 + Farxiga	MCR+ SGLT2	I	HF with CKD	Phase II start H1 2021
zibotentan + Farxiga	ETR + SGLT2	-	CKD	Phase II start H1 2021
AZD2693	PNPLA3	I	NASH	Phase I data H2 2021
AZD8233	PCSK9	II	hypercholesterolaemia	Phase II data H2 2021

BioPharmaceuticals: Respiratory & Immunology				
Project	Target	Phase	Indication	Next milestone
MEDI3506	IL33	I II	COPD asthma, AD, COVID-19, DKD	Phase I data 2021 Phase II data 2021/22
AZD1402	IL4R α	II	asthma	Phase II data 2022
AZD0449 AZD4604	JAK	I	asthma	Phase II start H1 2021 Phase I data 2022
MEDI7352	NGF TNF	I II	Pain Pain, osteoarthritis	Phase II start Phase II data

Status as of 30 April 2021.



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